

HPE DIGITAL LEARNER BRONZE, SILVER, GOLD SUBSCRIPTION SERVICES

HPE DIGITAL LEARNER—ANYTIME, ANYWHERE LEARNING TO ATTRACT, RETAIN, AND DEVELOP TOP TALENT

Learning as a service (LaaS) delivers a continuous learning channel which is reshaping every aspect of how companies attract and retain the best IT talent. Successful LaaS programs deliver high caliber talent and strategic skills to pave the way for exceptional business outcomes. 50% of today's workforce is comprised of millennials, with that number growing to 75% by 2025.¹ Millennials work, think, consume information, and learn differently from past generations. They demand more from digital systems and business processes, and are less forgiving of companies that struggle to be progressive. This is where LaaS and digital learning thrive—convenient and flexible solutions to accommodate your pace, schedule, and learning preferences.

To make matters even more challenging, there is an IT talent crunch. The talent crunch is not hypothetical or a false alarm—it is real and it is critical. In a recent study conducted by IDG,² senior IT leaders confirmed what many hiring managers already know—finding IT talent is challenging. More than 90% of the CIOs, CTOs, and IT managers who responded to the IDG survey say they struggle to fill open IT positions. More than a third of respondents struggle with finding a large enough pool of qualified candidates, and almost half find it difficult to attract and recruit top IT talent from the pool that is available.

A CONTINUOUS LEARNING CHANNEL TO KEEP SKILLS UPDATED

HPE Digital Learner is a learning-as-a-service solution for most HPE hybrid cloud products. It includes eLearning, videos, testing, reporting, learning paths, badges, and more. With subscription services, training costs are more predictable and provide flexibility to meet modern training needs.

This innovative approach will help you:

- Attract and retain the best IT talent in the market
- Motivate and create highly skilled employees to drive better business outcomes
- Leverage a continuous learning channel for new and refreshed upskilling
- Cross-train into new technologies
- Predict and reduce training costs with minimal disruption to your business

¹ Future Is Almost Here—These 3 Things Are About to Change Big Time, Peter Economy, Inc.com, January 2019, inc.com/peter-economy/the-millennial-workplace-of-future-is-almost-here-these-3-things-are-about-to-change-big-time.html

² The State of IT Hiring, IDG, October 2018

SUBSCRIPTION SERVICES AND COMPONENTS

The information below outlines the Digital Learner packages available. The HPE Digital Learner Bronze, Silver, and Gold subscription service packages may be ordered in quantities of one or more. Please refer to Table 1 HPE Digital Learner components and features for the Bronze, Silver, and Gold subscription services below for more details on these services.

HPE Digital Learner Bronze subscription service

- Term one year
- Subscription provides the following:
 - One named user seat
 - Access to all HPE technology eLearning (Category 1 content packs) for named user seat

HPE Digital Learner Silver subscription service

- Term one year
- Subscription provides the following:
 - One named user seat
 - Access to all HPE technology eLearning (Category 1 content packs) for named user seat
 - Access to all additional select IT eLearning (Category 2 content) for named user seat

HPE Digital Learner Gold subscription service

- Term one year
- Subscription provides the following:
 - One named user seat
 - Access to all HPE technology eLearning (Category 1 content packs) for named user seat
 - Access to all additional select IT eLearning (Category 2 content) for named user seat
 - Up to three eligible virtual instructor-led training (vILT) courses for named user seat

Enterprise options are available beginning with 10 or 20 user seats, with the option to purchase add-on seats. Contact HPE or your HPE sales representative for details.



HPE DIGITAL LEARNER SUBSCRIPTION COMPONENTS

TABLE 1. HPE Digital Learner components and features for the Bronze, Silver, and Gold subscription services

Component	Description	Bronze	Silver	Gold
HPE Digital Learner platform for delivery and learning capabilities	This advanced platform delivers eLearning content curated for you or your team on an ongoing basis with digital badge incentives.	Yes	Yes	Yes
	Upon request, and provided Customer has 10 or more Digital Learner users, a team may be created providing access to standard reporting and metrics, for outcome analysis of individuals and the team.	Yes	Yes	Yes
All HPE technology eLearning (Category 1 content packs)	Content packs organize a specific collection of eLearning content and are updated over time. This aims to keep your skills, development current on the latest tools, technologies, and process methods. Many content packs are offered with simulated or virtual hands-on labs, which are integrated to help provide an effective engaged learning experience. Category 1 content packs focus on HPE core technologies. All subscription services include all Category 1 content packs. Category 1 content packs are subject to availability at the time of delivery. For a listing of Category 1 content packs available, please visit hpe.com/ww/digitallearner-content	Yes	Yes	Yes
Virtual Labs (vLabs)	Many HPE technology content packs include hands-on labs for reinforced learning. HPE vLabs provides access to remote and on-site hands-on preconfigured and dynamic training solutions.	Yes	Yes	Yes
Learner Paths	Learning Paths within the Digital Learner portal organize courses and create prerequisites for learners.	Yes	Yes	Yes
Post training learning checks (Learner Boosts)	Questions on HPE branded technologies training are presented to learners via email at specified intervals outside of the course once the learner has completed the course. These questions are designed to reinforce lessons learned within the course to heighten memory retention of learning over time.	Yes	Yes	Yes
Ask an Instructor	During the subscription term, learners may submit questions to an HPE subject matter expert (via Discussion Forums) while completing HPE branded technologies eLearning training.	Yes	Yes	Yes
Social learning: – Peer-to-community – Peer-to-peer	HPE Digital Learner is a gateway to the HPE digital community providing online access to expert technologists available for Q&A and peer mentoring opportunities for a peer-to-community experience. Learners may also share with each other and engage with HPE subject matter experts via Discussion Forums.	Yes	Yes	Yes
User achievements	Learners can earn points and user achievements as they progress through their learning. Also, where Digital Learner teams exist, learners may view their standing from the leaderboard.	Yes	Yes	Yes
Verifiable digital badges	The training available in Digital Learner allows users to earn digital badges as part of the HPE Peak Performance program. The HPE Peak Performance program recognizes IT professionals for their talents, skills and training achievements through verifiable, digital credentials. Using the verified HPE badging program, credential earners can track training achievements, show status within a community, progress your training journey to help gain greater expertise, and share HPE training credentials. To view HPE digital badges that may be earned, visit hpe.com/ww/learnbadging .	Yes	Yes	Yes
Expert Series recorded webinars	As part of the subscription service, learners will have ongoing access to HPE Expert Series recorded webinars for playback within the Digital Learner portal.	No	Yes	Yes
All select IT eLearning	To complement training on HPE technologies, the subscription service offers a wide variety of eLearning training across technology, developer, business, and productivity and collaboration tools. For a list of solutions and curriculums included, visit hpe.com/ww/digitallearner-content .	No	Yes	Yes



TABLE 1. HPE Digital Learner components and features for the Bronze, Silver, and Gold subscription services (continued)

Component	Description	Bronze	Silver	Gold
Virtual instructor-led training (vILT)	The subscription allows access to the named user of up to three eligible, traditional vILT courses from a broad catalog through the subscription term. To view vILT courses eligible with Digital Learner, visit the portfolio pages at hpe.com/ww/learn . To view the current vILT schedule available with Digital Learner, visit hpe.com/ww/digitallearnervilt .	No	No	Yes
Office Hours	Office Hours are live, online, public-scheduled sessions with an experienced HPE instructor focusing on HPE technology content pack topics. The trainer serves as a coach to enhance the learning experience while providing a live session in which questions may be asked and answered. Office Hours uses HPE MyRoom to help provide a productive online environment, simulating an online classroom with interactive features like VoIP conference, Q&A tool, whiteboard, hands-up button and many other features to run a classroom-like online experience.	No	No	Yes

HPE DIGITAL LEARNER PORTAL ACCESS

HPE Digital Learner portal and eLearning access is typically available to enabled users of the subscription service 24x7, 365 days of the year, except during planned outages for which email notification is provided by HPE.

CUSTOMER RESPONSIBILITIES

For any HPE Digital Learner subscription service, the Customer will be responsible for ensuring that end-user network and equipment meet the minimum technical requirements as specified by HPE.

GENERAL PROVISIONS AND OTHER EXCLUSIONS

The HPE Digital Learner subscription services for an individual apply to one named user at time of purchase and are nontransferable. Any third-party training course or third-party-delivered training is excluded. These services are governed by the HPE Education Service Terms for the respective country located at education.hpe.com/ww/en/training/contactus.html.

Notwithstanding anything to the contrary, the following term shall apply with respect to cancellation by the Customer: Customer may not terminate any of the subscription services set forth in this data sheet and any service features not used within the subscription term are forfeited. Accordingly, Customer will not be entitled to a credit or refund for any unused services.

HPE will have access to Customer business contact information. As the controller of such information, HPE agrees to protect Customer's business contact information using appropriate technical and organizational measures and only use such information in accordance with HPE's privacy policy (hpe.com/us/en/legal/privacy.html) and applicable laws (available upon request). HPE acknowledges that HPE has no right, title, or interest in any Customer business contact information.

Where HPE discloses HPE employee personal data to Customer or an HPE employee provides personal data directly to Customer, Customer agrees to protect such personal data using appropriate technical and organizational measures and only use that personal data in accordance with its privacy policies and applicable laws.



ORDERING INFORMATION

To obtain further information or to order an HPE Digital Learner subscription, contact a local HPE sales representative and reference the product numbers in Table 2. Also, this service may be purchased via redemption of HPE Training Credits.

TABLE 2. HPE Digital Learner part numbers (Individual subscriptions, quantity 1+)

Service name	Part number
Subscription service	
HPE Digital Learner Bronze 1 Year Subscription Service	HR2R4 A1/E/AC/AAE*
HPE Digital Learner Silver 1 Year Subscription Service	HR2R5 A1/E/AC/AAE*
HPE Digital Learner Gold 1 Year Subscription Service	HR2R6 A1/E/AC/AAE*

*This SKU is used for self-service purchase at hpe.com/ww/digitallearner

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